



# ANNUAL REPORT 2008

## Utah Partners for Health

*Providing Access to Healthcare for Those in Need*

April 2009

### Message from the Board Chair



*We are  
Rising  
To the  
Task*

Brian K.  
Zehnder, M.D.

As we start into our sixth year of service in Salt Lake County, Utah Partners for Health is proud to see the enormous impact we have had on the health of Utah's neighborhoods and communities.

In 2008, 5,470 men, women, and children received access to vital healthcare services that they could not get elsewhere within their communities. Our unique model utilizes the expertise and kindness of hundreds of medical volunteers who find access to and provide quality care for uninsured individuals throughout Salt Lake County.

Since our inception in 2003, UPFH has provided over \$2 million in access to healthcare for those in need. We remain the first, and only, organization to offer access to full primary care and prenatal services to low-income, uninsured residents throughout Salt Lake County. We also continue to leverage our donations to over \$5.91 in services for every \$1.00 donated to our organi-

zation. It is only through the compassion and dedication of our staff, board members, and medical providers that we are able to make such a big difference in Utah. I applaud their efforts to make Utah communities healthier and meet the needs of Utah's growing number of uninsured men, women, and children.

In 2008, a total of \$753,088 of direct access to care was provided. We are proud to report that over 96% of our income was spent on direct services, with only 4% going to management and fundraising. This is an exceptionally efficient use of UPFH funds and I am grateful to our volunteer providers and community partners for making this possible.

Our two greatest successes in 2008 were our prenatal program and our mobile medical unit. Our prenatal clinic saw 197 women at 2,174 visits in clinics in West Valley, Magna, and Kearns. Without UPFH, these uninsured women would have had no access to pre- and post-natal care. UPFH provided full access to eleven prenatal visits, two post-natal visits, and all necessary lab work and ultrasounds. What better way to start growing healthier communities than to support our newest residents and their mothers in their journey into life!

Our mobile medical unit has been such a stronghold of our mission over

the last year. UPFH is dedicated to finding those who do not have access to healthcare in Salt Lake County and meeting their needs. In 2008 alone, UPFH served 890 patients through the mobile medical unit in cities such as Midvale, Wendover, Murray, Glendale, Salt Lake City, Kearns, Magna, and West Valley.

By partnering with local community leaders and businesses, we have been able to find access to low-income housing areas and large populations of uninsured individuals through the mobile medical unit. These men, women, and children were all in desperate need of primary healthcare services and could have had potentially life threatening conditions if not for the early intervention of our mobile medical unit providers.

As we close out another great year, I want to applaud the Utah Partners for Health staff, board members, and medical volunteers who show their undying devotion to building stronger communities by rising to the task of providing excellent healthcare for those in need in Utah.

Gratefully,

*Brian K. Zehnder*

Brian K. Zehnder, M.D.  
President/Board Chair  
Utah Partners for Health

Utah Partners for Health is a 501(c)(3) charitable organization that provides funding for the provision of medical and ancillary services to the underserved in Magna, West Valley City and Kearns. Our mission is to provide access to healthcare for those in need.



Since 2003, UPFH has provided over \$2,000,000 in healthcare for those in need. Over 13,250 low-income and uninsured patients have been served to date.

## Board of Directors

Brian Zehnder, MD  
*President, UPFH  
Medical Director  
Exodus Healthcare Network*

Bruce Ashworth, MBA, PA-C  
*Vice President UPFH  
Health Care Consultant*

Bryan Bassett, Attorney at Law  
*Ray Quinney & Nebeker*

Sylvia Haro  
*Senior Vice President  
Zions Bank*

Lauralee Williams  
*Secretary UPFH  
Blue Healthcare Bank*

Cescilee Rall, RN, NCSN  
*Granite School District Nurse  
President, School Nurses  
Association*

Janee Gillette, PA-C  
*Exodus Healthcare Network*

Lourdes Johnson, MAOM, CRCM  
*Vice President—CRA  
Optum HealthBank*

Cheryl Shepherd  
*Internal Control  
American Express Centurion  
Bank*

### Utah Partners for Health Staff

Kurt Micka  
*Executive Director*

Jill Angerbauer, MPA  
*Associate Executive Director*

### Clinics Providing Services for Utah Partners For Health

*Exodus Healthcare Magna  
Advanced Motion Physical  
Therapy  
Bryan Gottfredson, DDS  
Clinical Diagnostic Services  
England Counseling  
Exodus Healthcare West Valley  
Laboratory Corporation  
of America  
Magna Family Eye Clinic  
Mobile Diagnostics Ultra Sound  
Exodus Healthcare Urgent  
Care  
Mobile Medical Van  
Exodus Prenatal Clinic*

## Review of Operations

It is not surprising that the nation's faltering economy put Utah Partners for Health in a position to become a vital resource for Salt Lake County's healthcare community. UPFH providers offered access to primary and ancillary services to 5,470 men, women, and children in 2008, over 60% more than the number of patients seen in 2007.

Direct healthcare assistance in the amount of \$753,088 was provided to Salt Lake County's uninsured and underinsured residents through our existing clinics in Magna, West Valley, and Kearns, as well as our prenatal clinic and mobile medical unit throughout Salt Lake County.

Acute care needs were met for 1,982 patients and another 765 were seen for chronic conditions. Over 1,720 patients received lab work and 207 patients received almost \$14,000 in prescription assistance. Mental health issues were addressed for 371 patients and 200 children were seen for well child checks so they could attend school. Over 340 women received clinical breast exams and 42 of these exams were referred for further analysis due to abnormalities. In addition, 239 patients received ultrasounds for accurate diagnosis of medical conditions.

Almost 200 women received prenatal care through 2,174 visits to UPFH's qualified medical practitioners wanting to ensure the health and wellbeing of every mother and child in Salt Lake County. Our mobile medical unit has also traveled Salt Lake County extensively and saw 890 patients in 2008.

With this exceptional growth in services, Utah Partners for Health's need for community, foundation, and corporate support continues to grow in order for us to continue to offer a unique and efficient solution to Utah's healthcare problems. Thank you for supporting us in solving Utah's healthcare problems.



**Almost 6,000 men, women, and children were provided access to healthcare in 2008.**

## UPFH to Receive New Home in 2009

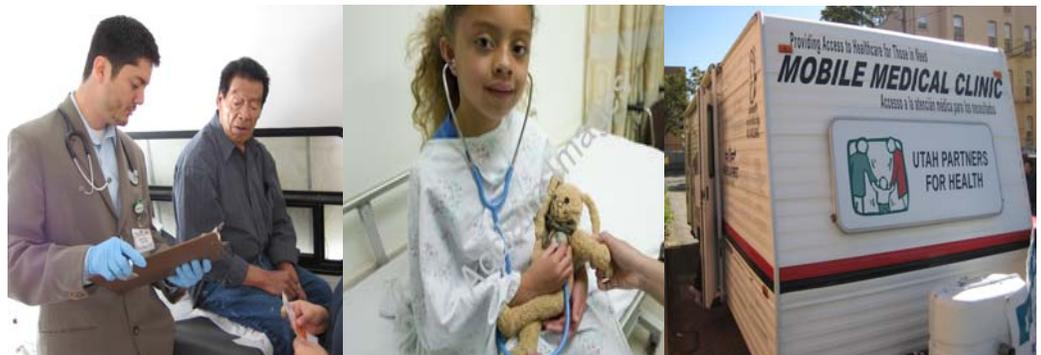
Exodus Healthcare Network held a groundbreaking ceremony for their new building on March 16, 2009. The building will be built at 3665 South 8400 West in Magna, Utah, and will be home to medical doctors, specialty doctors, dentists, specialty dentists, eye care, physical therapy, a pharmacy, and more.

The 39,000 square foot medical office will also host the new Utah Partners for Health offices, thanks to the generous donation of Brian K. Zehnder and the Exodus Healthcare Network staff.

The groundbreaking ceremony was a huge success with major television coverage and excellent guest speakers. Mayor Peter

Caroon, Pamela Atkinson, Representative Susan Duckworth, and American Express corporate sponsor representative Jane Shock, all spoke on behalf of Utah's residents without healthcare and the importance of accessing medical care in Salt Lake County through Utah Partners for Health.

The new building is expected to open in December of 2009. In order to keep administrative and management costs low, UPFH will continue to utilize the donated office space, supplies, and medical staff of Exodus Healthcare Network and our other partnering clinics. Please join us in December for an exciting opening to the year 2010.





## Utah Partners for Health

### Statement of Activities For the Year Ended December 31, 2008

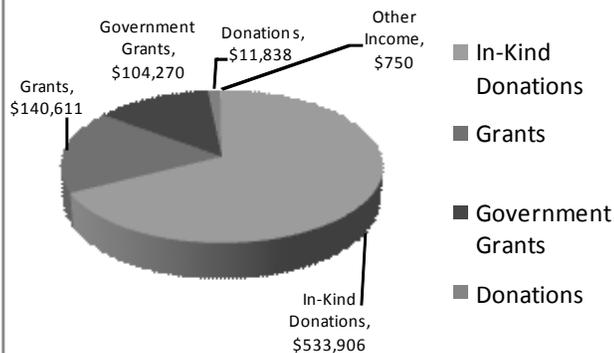
	Unrestricted	Temporarily Restricted	Permanently Restricted	12/31/08 Total
<b>Revenues</b>				
In-Kind Donations	\$ 533,906	-	-	\$ 533,906
Grants	140,611	19,000	-	159,611
Government Grants	104,270	-	-	104,270
Donations	11,838	-	-	11,838
Auction	-	-	-	-
Other Income	750	-	-	750
<b>Total Revenues</b>	<b>\$ 807,154</b>	<b>\$ 19,000</b>	<b>-</b>	<b>\$ 810,375</b>
<b>Expenses</b>				
Program Services	\$ 727,432	-	-	727,432
Management and General	11,973	-	-	11,973
Fundraising	13,683	-	-	13,683
<b>Total Expenses</b>	<b>\$ 753,088</b>	<b>-</b>	<b>-</b>	<b>\$ 753,088</b>
<b>Change in Net Assets</b>	<b>\$ 54,066</b>	<b>\$ 3,221</b>	<b>-</b>	<b>\$ 57,287</b>
<b>Net Assets</b>				
Beginning of Year	94,464	15,779	-	110,243
End of Year	\$ 148,530	\$ 19,000	-	\$ 167,530

\* Utah Partners for Health's complete audited financial statements may be requested by writing to UPFH, 8211 West 3500 South, Magna, Utah, 84044

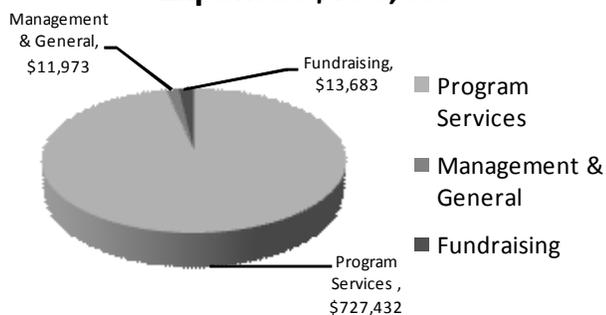
### Program Expenses & Operating Revenues

*Utah Partners for Health Annual Report  
FY 2008*

#### Revenues & Support \$807,154



#### Expenses \$753,088



### Management Analysis

Utah Partners for Health was able to raise \$807,154 in 2008 thanks to the continuing generosity of our long-term donors and supporters. In-kind donations were up by \$177,812 from 2007 due to an increase in demand for services and the support of our volunteer healthcare providers and partnering clinics. General grant revenue was up by \$10,981 from 2007 and government grant revenue rose by \$45,424. Unrestricted donations decreased along with other income, due to a change in focus in fundraising efforts by UPFH staff.

In total, operating revenues and support was up from \$585,780 in 2007 to \$807,154 in 2008. This 38% growth in revenues shows the importance of UPFH's mission in the community and an increase in public awareness about our services and our efficiency in serving those in need.

UPFH staff, board members, and volunteers are proud to have provided healthcare in 2008 for 5,470 patients. With 96% of operating revenues being spent directly on access to patient care and services, thousands of Salt Lake County men, women, and children received vital healthcare that they could not have received elsewhere in the community.

UPFH management costs decreased by 55% from 2007 despite the fact that we saw a 62% increase in the demand for services from 2007 to 2008. At only 2% for management and general expenses and 2% in fundraising expenses, UPFH strives to make sure that every dollar donated to our organization is used to help individuals and families in need. In 2008, we were able to leverage every dollar donated into more than \$5.91 in direct healthcare service provided.

Since our inception in 2003, UPFH has provided over \$2 million in access to healthcare for those in need. Although UPFH has become more well known over the last six years in the community, it is becoming more apparent in this faltering economy that the need for healthcare for Utah's uninsured continues to outstrip the resources available.

UPFH is dedicated to serving every patient in need in Salt Lake County and hopes to continue to diversify and expand our funding base in order to meet the increasing number of uninsured and low-income individuals needing care in years to come.



Utah Partners for Health  
 8211 West 3500 South  
 Magna, UT 84044  
 (801) 250-9638 x131  
 www.upfh.org

*Providing Access to Healthcare for Those in Need*

**UPFH MISSION**

To provide access to healthcare for those in need.

**OUR CHALLENGE**

To deliver health care to the growing number of underserved, uninsured, and underrepresented who do not qualify for federal or state health care programs.

**OUR TARGET POPULATION**

Young families, single parents, the elderly, immigrants, and other medically underserved, uninsured, or low income individuals. In many cases, these are our neighbors, friends, and others in the community who are caught in the gap of not having insurance and therefore avoid seeking health care.

**Services Funded Through Utah Partners for Health**

Utah Partners for Health provides access to healthcare for low-income and uninsured individuals throughout Salt Lake County. We fund access to the following services for those in need:

- Acute care – Illness, Infection, Fractures, Lacerations, Etc.
- Chronic illness care – Diabetes, Hypertension, etc.
- Mental illness care – Bipolar, ADHD, Depression, Anxiety, Etc.
- Preventive Care - Clinical Breast Exams, Cervical Exams, Tobacco Cessation
- Dental Care - Urgent Dental Needs for Children
- Eye Care - Medical Referrals to an Eye Doctor and Vision Care for Children
- Prenatal Care
- Mobile Medical Care
- Counseling Services
- DXA Scans
- Physical Therapy
- Lab Services
- Ultra Sound
- Echocardiogram
- Pharmaceutical Assistance
- Referral Service



A special thanks to each business and individual who allows UPFH to continue offering our programs to all those in need.

**Your Support is Needed**

Please consider giving a charitable tax donation to the Utah Partners for Health this year. Every \$1.00 donated to Utah Partners for Health is providing \$5.10 in direct healthcare services for those in need.

Utah Partners for Health now has available a six-minute video that describes the work of UPFH and its provider partners. If you are interested in receiving a video or scheduling a presentation, please contact our Executive Director, Kurt Micka, at (801) 250-9638 x 131 or at kmicka@upfh.org. You can also view this video or donate online on our website at www.upfh.org.